

Term Sheet  
Laguna Village Townhomes IV



**Location:** Laguna Village Phase II

**Size:** Individual land plot approximately area 480 sqm  
plot of 12 metres wide by 40 metres deep

Note: Sites are subject to final survey

**Plots:** 1-8 Standard Type  
9-15 Deluxe Type  
For plots available, please contact Laguna Property Salesperson or  
E-mail: [propertysales@lagunaphuket.com](mailto:propertysales@lagunaphuket.com)

**Price:** THB 20 M for standard design  
THB 24 M for deluxe design

**Payment terms:**  
(Baht)

Reservation Deposit	250,000
<b>100% Payment Term</b>	
1 <sup>st</sup> Payment upon signing contract	20% of selling price
2 <sup>nd</sup> Payment when construction is 25% complete*	20% of selling price
3 <sup>rd</sup> Payment when construction is 50% complete**	20% of selling price
4 <sup>th</sup> Payment when construction is 75% complete***	20% of selling price
5 <sup>th</sup> Payment upon completion of construction	20% of selling price
Total	100%
<b>Deferred Payment Term</b>	
1 <sup>st</sup> Payment upon signing contract	20% of selling price
2 <sup>nd</sup> Payment when construction is 50% complete**	10% of selling price
3 <sup>rd</sup> Payment when construction is 75% complete***	10% of selling price
4 <sup>th</sup> Payment upon completion of construction	10% of selling price
Post construction	Balance of total price****
<u>Financing Options</u>	<u>Interest Rate</u>
1 year 12 monthly installment	7.5%
3 year 36 monthly installment	9%
5 year 60 monthly installment	12%

Note:

- All price stated are payable in Thai Baht.
- Price and payment terms listed are effective September 13<sup>th</sup>, 2008 and are subject to change without notice.
- Concrete structure substantially complete\*
- Roof, brickwork and rendering substantially complete\*\*
- Electrical conduits, pipework and plastering substantially complete\*\*\*
- Interest applies on post construction deferred balance where 1, 3 or 5 years plan is selected.\*\*\*\*

Whilst every care has been taken in preparing this term sheet, the developer does not guarantee its accuracy nor intends it to form part of any offer or contract. All statements are believed to be correct but are not to be regarded as statements or representations of facts. The developer reserves the right at any time to make changes to the project at its own discretion.

Updated: September 13<sup>th</sup>, 2008