

Term Sheet
Laguna Village Residences VI



Location: Laguna Village Phase II

Size / Price:
(Baht)

Plot	Area (sqm)	Price	Status
1	1,345	34,000,000	Available
2	1,243	35,000,000	Sold
3	1,205	33,000,000	Reserved
4	1,223	34,000,000	Available
5	1,191	36,000,000	Reserved
6	1,252	36,000,000	Sold
7	1,213	36,000,000	Sold
8	1,315	36,000,000	Sold
9	1,273	37,000,000	Sold

Notes: Sites are subject to final survey.

Reservation:

Reservation Deposit	250,000
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Payment terms:

100% Payment Term	
1 st Payment upon signing contract	20% of selling price
2 nd Payment when construction is 25% complete*	20% of selling price
3 rd Payment when construction is 50% complete**	20% of selling price
4 th Payment when construction is 75% complete***	20% of selling price
5 th Payment upon completion of construction	20% of selling price
Total	100%
Deferred Payment Term	
1 st Payment upon signing contract	20% of selling price
2 nd Payment when construction is 50% complete**	10% of selling price
3 rd Payment when construction is 75% complete***	10% of selling price
4 th Payment upon completion of construction	10% of selling price
Post construction	Balance of total price****
Financing Options	
1 year 12 monthly installment	<u>Interest Rate</u> 7.5%
3 year 36 monthly installment	9%
5 year 60 monthly installment	12%

- Note : 1. All prices stated are payable in Thai Baht.
 2. Prices and payment terms listed are effective from 09-Dec-10 and are subject to change without notice.
 3. Concrete structure substantially complete*
 4. Roof, brickwork and rendering substantially complete**
 5. Electrical conduits, pipework and plastering substantially complete***
 6. Interest applies on post construction deferred balance where 1, 3 or 5 years plan is selected.****
 7. Completed properties available for sale are currently placed in a rental program operated by Outrigger Laguna Phuket Resort and Villas. However, buyers are entitled to opt out of the rental program by providing six months advance notice.

Whilst every care has been taken in preparing this term sheet, the developer does not guarantee its accuracy nor intends it to form part of any offer or contract. All statements are believed to be correct but are not to be regarded as statements or representations of facts. The developer reserves the right at any time to make changes to the project at its own discretion.