

# Term Sheet

## Laguna Village Deluxe Residences V



**Location:** Laguna Village Phase II

**Size:** Individual land plot from 1,415 to 1,741 sqm  
\*Sites are subject to final survey

**Price:** THB 55 million +

Plot	Status
7	Available
8	Available
9	Reserved
10	Reserved
11	Reserved
12	Available
13	Available

**Reservation:**

<b>Reservation Deposit</b>	<b>250,000</b>
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**Payment terms:**

<b>100% Payment Term</b>		
1 <sup>st</sup> Payment upon signing contract	20% of selling price	
2 <sup>nd</sup> Payment when construction is 25% complete*	20% of selling price	
3 <sup>rd</sup> Payment when construction is 50% complete**	20% of selling price	
4 <sup>th</sup> Payment when construction is 75% complete***	20% of selling price	
5 <sup>th</sup> Payment upon completion of construction	20% of selling price	
Total	100%	
<b>Deferred Payment Term</b>		
1 <sup>st</sup> Payment upon signing contract	20% of selling price	
2 <sup>nd</sup> Payment when construction is 50% complete**	10% of selling price	
3 <sup>rd</sup> Payment when construction is 75% complete***	10% of selling price	
4 <sup>th</sup> Payment upon completion of construction	10% of selling price	
Post construction	Balance of total price****	
<b>Financing Options</b>		<b>Interest Rate</b>
1 year 12 monthly installment		7.5%
3 year 36 monthly installment		9%
5 year 60 monthly installment		12%

- Note: 1. All price stated are payable in Thai Baht.  
 2. Price and payment terms listed are effective from 09-Dec-10 and are subject to change without notice.  
 3. Concrete structure substantially complete\*  
 4. Roof, brickwork and rendering substantially complete\*\*  
 5. Electrical conduits, pipework and plastering substantially complete\*\*\*  
 6. Interest applies on post construction deferred balance where 1, 3 or 5 years plan is selected. \*\*\*\*